



AREN FOX LLP

INTERNATIONAL TRADE SERVICES

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## About Arent Fox

Arent Fox LLP has earned a reputation for understanding and appreciating the challenges that each client faces in its “world.” We take the time to learn our clients’ business strategies and practices to help them better achieve their goals and to find the best solution to their problems.

Arent Fox is a recognized leader in many areas, including real estate, life sciences and intellectual property, and international trade and business. With offices in Washington, DC, New York and Los Angeles, the firm has a wide range of expertise in litigation, corporate securities and transactions, financial restructuring and bankruptcy, patents, trademarks, copyrights, government relations and regulation, labor and employment law, finance, tax, corporate compliance and the global business market.

Arent Fox serves clients large and small — ranging from Fortune 500 companies, government agencies and foreign governments to start-up companies, entrepreneurs and not-for-profits. The firm represents client interests in litigation and arbitration proceedings before international, federal and state agencies on legislative matters and in business planning and the implementation of business decisions.

Indeed, the breadth and depth of the firm’s expertise allow Arent Fox to quickly assemble the most appropriate legal team to address our clients’ needs. We take pride in being responsive to our clients, enabling us to solve existing problems, while also anticipating and preventing others.

We are one of the most diverse and capable general practice law firms in the United States, with roots in government service and a commitment to fairness and excellence for more than 60 years. We are proud of the work we do for each of our clients and of our reputation for understanding their business, their industry and their world.

**Arent Fox. Smart in Your World.**



## Customs/Import Compliance Practice

Customs and Border Protection (CBP) occupies a critical position in the supply chain of every business that imports; uses or relies on imported parts, materials, or components; or exports to foreign markets. As the gatekeeper for US imports and exports and enforcer of the laws that control their movement across the border, CBP makes decisions and applies rules and standards that control whether critical shipments arrive on schedule, are interrupted, or, in extreme cases, are denied transit, with the possibility of penalties, up to and including criminal sanctions.

Arent Fox, with our team of experienced private practitioners and former government officials, has a long history of helping clients manage and improve their import and export processes, understand and comply with the laws and regulations administered by CBP and respond to seizures, detentions, investigations, audits and penalty proceedings, all with a common goal: to minimize interruption of the supply chain and avoid costly penalties, sanctions and port delays. Our Customs/Import team members have distinguished themselves most notably by:

- Serving as trusted customs and import counsel for numerous US and foreign companies who call us for immediate assistance on matters ranging from relief from detentions and seizures to advice on tariff classification, customs valuation and country-of-origin requirements
- Achieving millions of dollars in savings for importers, from the use of duty reduction and free trade agreement (e.g., NAFTA) strategies to penalty avoidance, elimination or mitigation
- Successfully representing companies in customs audits (e.g., focused assessments) by developing importer-specific strategies, based on the needs and objectives of the importer being audited
- Performing self-assessments of company import processes and customs transactions by applying risk-based approaches tailored to the unique needs and priorities of the importer

### **Audits, Self-Assessments, Counseling, Compliance**

Compliance with relevant legal requirements is a critical success factor in long-term supply chain management as the failure to meet those requirements can prompt more frequent and intensive cargo inspections, delayed clearance of shipments, denial of entry, loss of continuous bonding privileges and other obstacles to the rapid movement of goods. CBP increasingly demands that importers adopt practices and policies that assure commercial and legal compliance, as well as cargo security, the marriage of the two well represented in the ever-expanding Customs-Trade Partnership Against Terrorism (C-TPAT).

The members of our Customs/Import Compliance Group have decades of experience taking clients through the various audit-style processes that have evolved over the years—field audits, focused assessments, compliance assessments, importer self-assessments and now C-TPAT applications. In all of these activities we have worked with clients to develop, implement and qualify processes that involve all aspects of the customs



commercial environment: valuation, classification, marking, drawback, duty deferral and preferential duty provisions, warehousing, foreign trade zones and the others.

When working with clients we seek not only to ensure that legal requirements are met, but we do so in a manner that takes maximum advantage of duty-reduction strategies, whether tariff-engineering products to utilize duty differentials, structuring transactions and establishing value allowances or qualifying for special tariff regimes like the North American Free Trade Agreement and the Generalized System of Preferences (GSP). We also guide clients in the establishment and operation of special duty regimes for US goods returned, for US goods assembled abroad and for the use of temporary imports and Foreign Trade Zones.

### **Enforcement of the Trade and Customs Laws**

In addition to its central role in securing the borders and commerce of the United States, CBP's mandate since 1789 has been to apply and enforce the trade and tariff laws, including the assessment of duties, the application of quotas, enforcement of requirements to properly mark, value and classify imported goods and to protect intellectual property. Mistakes in these technical areas, even inadvertent ones, can lead to the imposition of significant civil penalties. Where intent is present or alleged, penalty levels multiply and criminal sentences are possible.

In these traditional areas we have successfully helped clients avoid enforcement actions, complete investigations without impact to or effect on their businesses and avoid altogether or mitigate penalties. In these instances we work with CBP at the administrative level to resolve claims quickly, and represent clients in judicial proceedings where necessary, both civil and criminal. In recent years we have handled complex penalty proceedings and prosecutions arising from alleged violations under the antidumping and countervailing duty statute and the GSP, as well as under more traditional value, marking, and other regimes.

### **Enforcement of Other Agency's Laws**

Because of its position at the border, CBP is the first and primary enforcement agent for the laws, rules, and regulations of other agencies with respect to imported merchandise. In addition to applying and enforcing the trade and customs laws, CBP is the frontline enforcement agency for the entire range of imported goods and products from medical devices and pharmaceuticals, to raw materials, foods, machinery, and transportation equipment. CBP daily enforces the requirements of the Food and Drug Administration, the Environmental Protection Administration, the Consumer Product Safety Commission, the Department of Transportation and other agencies at the border. Because of the broad range of our practices in these and other regulatory areas, Arent Fox's team had experience with CBP's enforcement of these other agency rules and has helped clients deal with Customs detentions based on FDA, EPA, DOT and other agency requirements.

With a broad mix of experience and depth of talent in all critical areas, Arent Fox is uniquely well qualified to help companies manage the compliance and enforcement risks to their supply chain at the border.



## Global Trade Policy Practice

The promises of the global marketplace are increasingly difficult to realize with an ever-growing number of international trade and investment agreements and a dizzying array of potentially trade-distorting laws, regulations, and policies adopted around the world. Arent Fox's Global Trade Policy Practice presents a seamless team of international trade attorneys, government relations professionals, and regulatory experts to advance our clients' international trade interests. Our Global Trade Policy Team assists clients in navigating their way through a complex matrix of rules and agreements, developing strategies to create and take advantage of opportunities presented by these legal regimes, and implementing those strategies to secure and expand markets. Arent Fox's Global Trade Policy Team assists clients in achieving their international trade goals using various tools and techniques, including:

- Legislative and Administrative Advocacy
- Trade Negotiations
- Trade Compliance, Market Access and Preference Programs
- International Dispute Resolution

### **Legislative and Administrative Advocacy**

Arent Fox's Global Trade Policy Team assists governments, industry coalitions and large and small companies in nearly every sector - manufacturing, services, technology and financial - achieve their trade objectives by advocating on their behalf with the right people. With extensive experience in senior positions on Capitol Hill and in administrative agencies responsible for international trade, Arent Fox's Global Trade Policy Team brings first-hand knowledge, judgment and expertise to our clients' trade policy needs. Our legislative and administrative advocacy team includes two former US senators, numerous former staffers in both the Senate and House, a member of the board of directors of the US Export-Import Bank, former attorneys at the Departments of Commerce, Treasury, and Agriculture, the US International Trade Commission, EPA, and FDA.

Our legislative and administrative advocacy activities include:

- Shaping international trade legislation and regulations and government policy through direct lobbying and coordination with members of Congress, administration officials and key staff members
- Monitoring, analyzing and reporting on trade legislation and relevant regulatory developments
- Drafting trade legislation, position papers, agency comments and testimony

Our recent legislative and administrative advocacy involved import duty suspensions, GSP and preference program legislation, port security, biotechnology, export controls, anti-counterfeiting measures and trade remedies.



### **International Trade Negotiations**

Whether as US government officials or in private practice on behalf of governments or private-sector interests, members of our Global Trade Policy Team have experience negotiating the very agreements that regulate today's global marketplace, including the World Trade Organization agreements (including antidumping, safeguards, and countervailing measures agreements), NAFTA, Biosafety Protocol, and numerous international intellectual property agreements. With this first-hand experience and negotiating expertise, the Arent Fox Global Trade Policy Team assists our clients in identifying opportunities in current trade negotiations to gain an advantage in the global marketplace.

### **Trade Compliance, Market Access, and Preference Programs**

Arent Fox's Global Trade Policy Team assists clients in navigating the complicated web of international trade regulation in order to maximize competitive opportunities in the global marketplace. Our Team advises foreign governments on acceding to, or implementing obligations under, various international trade agreements, and develops and executes strategies for industry coalitions and companies to secure and expand their markets. Our team recently has advised several foreign governments on implementing their obligations under international intellectual property rights agreements and other foreign governments on implementing their obligations under the WTO Antidumping, Safeguards, and Subsidies and Countervailing Measures Agreements. In addition, our Global Trade Policy Team has assisted companies in matters involving GSP and other trade preference programs, international regulation of biotechnology, anti-counterfeiting efforts, Section 301 proceedings conducted by the Office of the US Trade Representative (e.g., China Intellectual Property, Steel, Beef Hormones, and Bananas), among other matters. Our attorneys advise clients of the WTO and NAFTA consistency of laws, regulations, and policies adopted by countries around the world, as well as ways to improve market access in order to compete in the global marketplace.

### **International Trade and Investment Disputes**

When strategic, diplomatic and political tools do not succeed in advancing our clients' trade interests, our Global Trade Policy Team assists clients in evaluating the merits of possible dispute settlement proceedings. Should this avenue be appropriate, our team has the experience and expertise to secure our clients' trade interests through international dispute settlement. Our experience includes representing the US government in dispute settlement proceedings as former government attorneys, and representing foreign governments, industry coalitions, and individual companies in international disputes arising under the WTO, NAFTA and other international trade and investment agreements. Such disputes have involved claims related to export subsidies, agricultural subsidies, trade remedies such as antidumping, safeguards, subsidies and countervailing duties, gambling, and other matters.

## International Trade Litigation Practice



Arent Fox was one of the first major law firms in the United States to develop a substantial international trade litigation practice. Today we are among the largest, most active international trade litigation practices, with clients drawn from every point on the compass from a variety of industries. Recent significant achievements by Arent Fox attorneys for our clients include:

- Successfully representing a major Canadian softwood lumber producer in successive antidumping proceedings before the US Department of Commerce, significantly reducing the client's antidumping duty liability
- Attaining revocation of multiple antidumping duty orders for a multinational corporation's foreign subsidiaries through participation in the International Trade Commission's five-year ("sunset") review proceedings
- Reducing a countervailing duty rate for a provincial government to de minimis through NAFTA and administrative proceedings
- Winning a judgment from the Court of International Trade that resulted in an almost 200% reduction in our US importer client's antidumping duty cash deposit rate for merchandise imported from the People's Republic of China
- Successfully represented Chilean salmon producers obtaining three consecutive de minimis margins and revocation of the order as to that company
- Successfully represented the Government of Thailand in a countervailing duty investigation obtaining a de minimis margin for three Thai exporters
- As a group, have obtained eleven ITC victories in the investigation phase of the case including four at the preliminary phase and eight at the final phase

Arent Fox represents market leaders in industries ranging from raw and processed agriculture and aquaculture to building materials, machinery and equipment, energy sourcing, automotive, chemical, pharmaceutical, biotechnology and telecommunications, among others. Some of the services we provide to clients in these industries with regard to international trade regulation and litigation are:

### **Bi-lateral and Multi-lateral Agreements.**

We counsel foreign companies and US importers and exporters on the statutes and regulations affecting international commerce, including bi-lateral and multi-lateral agreements as they apply to trade remedies, including antidumping and countervailing duties and safeguards. We are also experienced in representing clients in dispute resolution proceedings arising under such agreements, including the North American Free Trade Agreement (NAFTA) and the World Trade Organization (WTO) Agreements.

### **Administrative Proceedings.**

Arent Fox represents clients in antidumping and countervailing duty proceedings (both market and non-market economy) before the US International Trade Commission and the Department of Commerce, as well as before foreign administrative agencies with respect to trade remedy proceedings instituted against US and third-country exporters. Owing to the depth of experience among our trade lawyers, we are among a handful of firms with the experience and skill to handle the largest, most complex, multi-party trade



proceedings, and we have been active participants in all the major trade litigations since these laws were reformed 25 years ago.

**US Court of International Trade and US Court of Appeals for the Federal Circuit.**

We vigorously litigate matters in the US Court of International Trade and the US Court of Appeals for the Federal Circuit when circumstances require it. Our attorneys are highly experienced in such litigation and include a former law clerk from the Court of International Trade.

**Section 201 “Escape Clause” or “Safeguard” Investigations.**

Arent Fox attorneys have represented both domestic and foreign clients in Section 201 proceedings. Such representation included appearances and submissions before the International Trade Commission and the Office of the US Trade Representative.

**Generalized System of Preferences (GSP).**

We counsel clients in the preferential tariff treatment available under the Generalized System of Preferences and assist clients when they are reviewed under the GSP.

**Section 301 Proceedings.**

Arent Fox attorneys have represented clients before the Office of the US Trade Representative when it has conducted Section 301 Proceedings.

**US Customs and Border Protection.**

We represent clients in various trade matters before US Customs and Border Protection, including matters arising from the enforcement of trade remedies, as well as penalty proceedings and Customs’ audits.

## Export Controls and Economic Sanctions Practice

Transacting international business while complying with the myriad patchwork of US and international trade controls is an increasingly complicated endeavor. Technology advances at an exponential rate, the structure of international business transactions is evermore complex, and international politics as well as the rules governing export trade and economic sanctions change on nearly a daily basis. At the same time, government and investors' compliance expectations have reached unprecedented levels.

At Arent Fox, we assist our clients in anticipating and exceeding those expectations while maximizing the return to the business. We offer a full service export trade practice, advising clients on US and international trade controls requirements with an emphasis on compliance, counseling, and controversy management.

- **With over 50 years combined experience**, our team has breadth and depth of knowledge in multiple industry sectors
- **We advise clients daily** on export controls, defense trade controls, economic sanctions and antiboycott compliance issues
- **We provide comprehensive services** including counseling, classification, licensing, opinion writing, and auditing the most sophisticated worldwide systems
- **We are advocates** with a proven track record defending our clients and achieving favorable resolutions of civil and criminal investigations and enforcement actions

Arent Fox counsels clients on US and international export control laws, including the Department of Commerce Export Administration Regulations (EAR); the Department of State International Traffic in Arms Regulations (ITAR); Nuclear Regulatory Commission (NRC) regulations on the export of nuclear equipment and material, material and technology; the Food and Drug Administration (FDA) and Drug Enforcement Agency (DEA) regulations; and other countries export regulations.

### “EAR” Advice Related to Dual-Use Export Controls

We advise on all aspects of US and foreign export control and multilateral control regimes, including licensing, classification of products, use of No License Required (NLR) and license exceptions, encryption, deemed exports, diversion risks; proliferation concerns, de minimis and foreign direct product rules, export documentation requirements (SED/AES) under the EAR and Census Regulations, and antiboycott regulations.

### “ITAR” Services Related to Defense Articles and Services

We advise clients on compliance with the Arms Export Control Act (AECA) and ITAR. Our practice includes advice on registration, licensing, commodity jurisdiction of products, commercial products modified for military applications, and defense services.

### Embargoes and Sanctions / OFAC

We advise US and foreign clients on compliance with the full range of US and multilateral economic sanctions and embargoes administered by the Office of Foreign Assets Control (OFAC) against countries such as Cuba, North Korea, Iran, Syria and Sudan, and other sanctioned countries. Our work includes compliance advice, advisory opinion requests, and licensing.



### US Antiboycott Compliance

We advise our clients on compliance with US laws penalizing US companies and their foreign affiliates from participating in unsanctioned foreign boycotts. Arent Fox attorneys routinely counsel clients on the substantive proscriptions and reporting obligations under both the US Commerce and Treasury Departments' antiboycott laws. We have designed antiboycott compliance systems, trained US and foreign personnel on these nuanced rules, conducted compliance audits and internal investigations, and defended clients before the Commerce Department's Office of Antiboycott Compliance (OAC) and the Internal Revenue Service.

### Compliance and Investigations:

- **Compliance Programs:** Arent Fox helps clients develop comprehensive programs to ensure compliance with ITAR, EAR, OFAC and other regulatory regimes
- **Voluntary Disclosures:** We assist in preliminary and complete audits to determine compliance with export control requirements, and counsel on issues, such as whether and how to make voluntary disclosures of past errors
- **Government Investigations:** We routinely assist clients with a wide range of government visits and inquiries, ranging from visits and letters, to subpoenas, to search warrants. Our compliance attorneys work closely with a large and expanding white collar defense group which includes several senior attorneys who were formerly federal and state prosecutors, including:
  - Associate General Counsel at the Department of Homeland Security
  - Assistant General Counsel for Enforcement at the Treasury Department
  - Assistant US Attorneys in the Eastern District of New York and Virginia
  - Assistant District Attorney in the New York County DA Office

### US Security-Related Regulation

Arent Fox also assists foreign clients with inbound defense-related requirements. We assist foreign companies in filing Exon-Florio notifications with the Committee on Foreign Investment in the United States (CFIUS). We also assist clients who wish to invest in US companies with security clearances from the Department of Defense under its Foreign Ownership or Control or Interest (FOCI) rules, and advise clients on The Economic Espionage Act of 1996, an act prohibiting the theft of trade secrets.

Arent Fox advises clients in a wide variety of industries. Our areas of specialty include:

- Aircraft and other transportation
- Biotechnology
- Chemicals including propellants and explosives
- Computers and peripherals, including various microprocessors, co-processors, memory and other chips
- Defense
- Encryption hardware, software and technology
- Financial services
- Materials processing
- Medicines and medical devices
- Petroleum exploration, production and transportation
- Satellite and aerospace
- Sensors and lasers
- Telecommunications



## International Anti-Corruption and Foreign Corrupt Practices Act (FCPA)

At Arent Fox, our attorneys have extensive knowledge and experience in helping clients do business internationally while abiding by the FCPA, Anti-Money Laundering laws, and an ever-growing number of international anticorruption conventions. Our anti-corruption team includes veteran international counselors on FCPA, Anti-Money Laundering, and related issues, Government Contract specialists with foreign contracting background, and several former prosecutors with first-hand knowledge of the challenges presented by these enforcement actions. We have extensive experience in handling FCPA matters all over the world, including Europe, Asia, Latin America, Africa and the Middle East. Our attorneys also have experience in a broad range of industries, including:

- Defense & Aerospace
- Materials Processing
- Software/Computer Technology
- Agriculture/Food
- Consumer Products
- Biotech/pharmaceuticals
- Oil/Gas

Our experience includes:

- Designing comprehensive compliance education programs for clients operating in the oil, telecommunications, materials processing, and electronics industries, located in Europe, the Middle East, Asia, and Central and South America
- Conducting pre-closing merger and acquisition due diligence to discover and resolve FCPA problems for various companies operating in the Middle East, China, Eastern Europe, and Indonesia
- Assisting clients to vet international consultants for FCPA concerns in countries around the world
- Conducting internal investigations involving actual or potential FCPA violations for companies operating in numerous industries, including defense, agriculture, energy, and pharmaceuticals, and operating in Argentina, China, Indonesia, Iraq, Mexico, New Guinea, Nicaragua, Nigeria, and the United Arab Emirates
- Representing Fortune 500 companies in civil and criminal enforcement actions brought by the Department of Justice, Securities and Exchange Commission, and US Attorney
- Representing Fortune 500 companies in Iraq Oil-for-food investigations launched by the Department of Justice and Securities and Exchange Commission

### Compliance Training and Program Development

Our attorneys work closely with our clients, whether large or small, to develop a customized education and compliance programs. Our programs emphasize teaching employees the fundamentals of the FCPA and other international anti-corruption laws;



helping them to recognize red flags that could indicate a problem is afoot; and teaching them practical tactics to deal with third-party agents, contractors, and foreign officials who might be prone to unethical behavior.

Our training and compliance programs are tailored to individual client needs, taking into account the specific challenges and risks each client faces and the industries in which they work. Compliance programs include elements, such as:

- Risk assessments based on industry and geography
- Development of compliance training manuals and materials
- Development of due diligence procedures and contractual safeguards
- Education program design
- Compliance audits
- Comprehensive instruction for in-house counsels and compliance staff

### **Counseling**

We provide our clients with advice and solutions in real time to ensure that their business operations can go forward while minimizing risk and staying within the boundaries of the law. Arent Fox attorneys are experienced in handling the wide array of circumstances that can pose corruption problems, such as:

- Contracts with foreign agents
- Business partnerships and affiliations
- Mergers and acquisitions
- Procurement
- Solicitations for suspicious payments
- Business travel and hospitalities
- Whistleblowers

### **Controversy**

The agencies responsible for FCPA enforcement, the Department of Justice (DOJ) and the Securities and Exchange Commission (SEC), have announced an unprecedented number of investigations in recent years, many involving some of the world's largest and most respected companies. When necessary, we conduct internal investigations for corporate management, corporate boards, and audit committees – sometimes in response to discovery of a potential problem, sometimes in anticipation of a voluntary disclosure or a possible DOJ or SEC investigation. Our focus is to conduct a thorough investigation efficiently, quickly, and discreetly. Once an investigation is completed, we develop strategies to secure the best possible outcome for our client, including voluntary disclosures if appropriate. When necessary, we represent companies after they have come under scrutiny by government agencies, and we help them deal with government investigations when they arise.



## International Team Members

## INTERNATIONAL TEAM MEMBERS

### Regulatory Trade



**Michael L. Burton / Partner / 202.857.6083 / [burton.michael@arentfox.com](mailto:burton.michael@arentfox.com)**

Michael Burton has over nine years of experience representing US and foreign clients on a wide range of issues related to compliance with US economic sanctions, export controls, antiboycott, the Foreign Corrupt Practices Act, anti-money laundering and import laws. Michael has counseled clients on complex trade controls issues, designed and audited corporate compliance programs, and obtained numerous US government licenses authorizing transactions under these controls. He also has conducted internal investigations, compliance assessments and due diligence, prepared voluntary disclosures and resolved enforcement actions before the US Departments of Commerce, Treasury, State and Homeland Security. Georgetown University Law Center, JD (magna cum laude), 1997; Brown University, BA (magna cum laude), 1994.



**Matthew J. Clark / Partner / 202.828.3435 / [clark.matthew@arentfox.com](mailto:clark.matthew@arentfox.com)**

Matt Clark's practice focuses on adversarial international trade litigation, particularly antidumping and countervailing duty proceedings. Matt's practice also extends to import and export regulatory matters including penalty proceedings, investigations and sanctions. He serves on the firm's executive committee as head of the international trade group and as co-chair of the regulatory department. Matt has represented major international corporations, governments and associations in matters arising under the international trade and customs laws of the United States, WTO Agreements and NAFTA. In these proceedings, Matt frequently appears before the US Department of Commerce, the US International Trade Commission and the Office of the US Trade Representative. He also regularly appears before the US Court of International Trade, the US Court of Appeals for the Federal Circuit and NAFTA panels. Matt has also advised clients with respect to appeals taken by national authorities to WTO dispute panels and to the WTO Appellate Body. Catholic University of America, JD, 1983; Villanova University, BA, 1980.



**Kay C. Georgi / Partner / 202.857.6293 / [georgi.kay@arentfox.com](mailto:georgi.kay@arentfox.com)**

Kay Georgi has advised clients on international trade compliance matters, including export control, sanctions, anti-corruption (FCPA), and trade remedy, for 20 years. Kay is experienced in export & embargo licensing, commodity jurisdiction and classification requests, FCPA, export & import compliance advice and training, export control and FCPA internal and external audits and investigations, voluntary disclosures and US government investigations. In the export control area, she regularly represents clients on International Traffic in Arms (ITAR) matters before the Directorate of Defense Trade Controls (DDTC) of the Department of State, Export Administration Regulations (EAR) matters before the Bureau of Industry and Security (BIS) of the Department of Commerce and asset control and sanctions matters before the Office of Foreign Assets Control (OFAC) of the Department of Treasury. Industry sectors include: computers, defense, telecommunications, encryption, aircraft and vessels, aerospace, satellites, materials and materials processing, chemicals & biological controls, crime control, sensors, steel, petroleum products, polyester/synthetic fibers, and seafood. Kay speaks regularly at conferences on exports controls and FCPA and is Vice Chair of the ABA Committee on Export Controls and Sanctions. Cornell Law School, JD 1989; Cornell University BA 1985. Kay is fluent in Italian.



**Myles S. Getlan / Partner / 202.828.3428 / [getlan.myles@arentfox.com](mailto:getlan.myles@arentfox.com)**

Myles Getlan focuses on trade and investment disputes arising under international agreements and on customs, export controls and sanctions, and other international compliance matters. He has over 10 years of experience representing foreign companies, governments and trade associations in AD, CVD and safeguard disputes before US and foreign agencies, US courts, and dispute settlement panels convened under the NAFTA and WTO. In the international compliance arena, Myles conducts import and export compliance training, assists companies with the development and implementation of compliance programs, and advises clients in import and export enforcement actions. Before entering private practice, he worked in the Office of the Chief Counsel for Import Administration at the US Department of Commerce where he focused on trade policy issues and defended US determinations before US Courts and NAFTA and WTO tribunals. He also has worked for the Office of the US Trade Representative and the Trade Committee of the Ways and Means Committee, US House of Representatives. Georgetown University Law Center, LLM, 1998; University of Pittsburgh School of Law, JD, 1995; Lafayette College, BA, 1992.



**John M. Gurley / Partner / 202.857.6301 / [gurley.john@arentfox.com](mailto:gurley.john@arentfox.com)**

John Gurley has over 20 years experience in trade relief proceedings, including AD, CVD and Section 337 matters, as well as customs and trade policy matters before the Office of the US Trade Representative. He represents clients in matters before the International Trade Commission and the US Department of Commerce. John also advises companies and individuals in matters relating to US embargoes and sanctions handled by the Office of Foreign Assets Control. He advises companies importing goods into the United States in all areas of customs law, including: classification and valuation of products; country of origin requirements; bonded warehouses; foreign trade zones record-keeping; drawback; custom penalty actions and settlement thereof; alleged trademark infringement; customs criminal investigations; and the NAFTA. John is an adjunct professor in International Trade, Georgetown University Law Center. University of Kansas School of Law, JD, 1983; University of Kansas, BA, 1978. He is fluent in French.



**David R. Hamill / Partner / 202.857.8940 / [hamill.david@arentfox.com](mailto:hamill.david@arentfox.com)**

Dave Hamill has over 15 years experience focusing on international, customs, trade policy and disputes, and export controls and sanctions issues. He has represented Fortune 500 companies whose imports and exports are regulated by the Department of Homeland Security and the Bureau of Customs and Border Protection. His experience includes developing compliance plans, assisting companies with self and external audits, and defending enforcement and penalty actions. Before joining Arent Fox, Dave served from 1991-2000 as senior counsel and attorney-advisor at the US Department of the Treasury. During his tenure at the Treasury Department, he served as the chief legal advisor to the US Chair of NAFTA Rules of Origin Working Group. In addition, he served as a legal advisor to Treasury's Commercial Operations Advisory Committee of the Customs Service. Georgetown University Law Center, JD, 1987; Bucknell University, BA, 1981; Federal Executive Institute Leadership for a Democratic Society, 1999. Dave is fluent in Spanish.



**Mark P. Lunn / Partner / 202.857.6295 / lunn.mark@arentfox.com**

Mark Lunn has 15 years experience practicing in the areas of international trade regulation and trade policy; representing clients in AD and CVD proceedings before the Commerce Department and International Trade Commission; and market access issues and litigation before the WTO. Mark and his clients obtained a zero margin in consecutive reviews in the AD proceeding against salmon from Chile and revocation from the case. He won a negative injury determination at the International Trade Commission for a Canadian stainless steel wire producer. Mark has worked on every AD proceeding against Russia since it gained market economy status. He has also defended the Korean shipbuilding industry in WTO subsidies actions brought by European industry. Prior to entering private practice, he worked at the US Department of Commerce where he participated in the Uruguay Round negotiations that resulted in the creation of the WTO. Mark was also the US representative to the GATT/WTO antidumping and countervailing duty committees and the OECD working group on subsidies. Catholic University, JD, 1996; University of Kentucky, MA, 1986.



**Keith R. Marino / Partner / 202.857.8955 / marino.keith@arentfox.com**

Keith Marino focuses on international law, trade litigation and policy, patent infringement litigation and customs law. Keith represents foreign and domestic clients in trade litigation matters before the Department of Commerce, the International Trade Commission, the Office of the United States Trade Representative, the Court of International Trade and the Court of Appeals for the Federal Circuit. He has advised clients regarding the application of NAFTA and WTO agreements and has represented and advised foreign governments in appeals before NAFTA and WTO dispute settlement bodies. Keith also counsels clients regarding classification, country of origin, valuation and foreign trade zone issues under the customs laws. He has counseled major corporations, governments and trade associations covering a wide range of industries including processed agricultural products (sugar), manufactured goods (automobiles, bearings, gas masks and munitions, industrial presses and steel), softwood lumber, semiconductors, telecommunications and luxury cruise vessels. The College of William and Mary Law School, JD, 1994; The College of William and Mary, BA, 1989.



**Matthew M. Nolan / Partner / 202.857.6013 / [nolan.matthew@arentfox.com](mailto:nolan.matthew@arentfox.com)**

Matt Nolan has over 20 years experience advising clients on US export controls and trade sanctions, trade and investment disputes, customs regulations and disputes, trade remedy investigations, trade policy and the Foreign Corrupt Practices Act. Matt has worked extensively on issues pertaining to trade and investment in the Americas, including working with Canadian and Mexican government officials on issues related to the NAFTA. He also has experience in international transactions and disputes. Industry sectors include softwood lumber, steel, oil exploration and production, beverage and snack foods, biotechnology, computer electronics, defense, airlines, textiles, tobacco, banking, telecommunications and insurance. Matt is a member of the International Council for the Elliott School of International Affairs and the Canadian American Business Council. Matt is an author and speaker on issues pertaining to the World Trade Organization, NAFTA, trade litigation issues and US trade embargoes. Georgetown University, JD, 1986; George Washington University, MA, 1984; Tufts University, BA, 1980. Matt is proficient in Spanish.



**Nancy A. Noonan / Partner / 202.857.6479 / [noonan.nancy@arentfox.com](mailto:noonan.nancy@arentfox.com)**

Nancy Noonan has represented a wide variety of clients in AD, CVD and Section 201 proceedings. Nancy's clients have included a major steel company, a provincial government in Canada, several trade associations and manufacturers ranging from softwood lumber to salmon to bedroom furniture. Her antidumping experience includes both market and non-market economy proceedings. In addition, Nancy has counseled clients with respect to classification, valuation and country of origin marking issues under the customs law, as well as Bureau of Customs and Border Protection penalty proceedings. She has served as counsel in appeals of international trade cases before the US Court of International Trade and the US Court of Appeals for the Federal Circuit. Earlier in her career, Nancy served as a law clerk to the Hon. Evan J. Wallach of the US Court of International Trade. Syracuse University College of Law, JD, 1995; Maxwell School of Citizenship and Public Affairs, MA, 1995; University of Richmond, BA, 1990.



**Dan H. Renberg / Partner / 202.857.6386 / [renberg.dan@arentfox.com](mailto:renberg.dan@arentfox.com)**

Dan Renberg serves in two practice groups: government relations and international trade and transactions. Dan represents corporate clients, trade associations and nonprofit organizations on legislative matters, including securing federal appropriations, and assists clients in resolving issues before Executive Branch agencies. In addition, he advises US and foreign clients on trade finance and project finance transactions and assists clients in expanding into foreign markets. Dan joined Arent Fox in 2003 upon the completion of his term as a member of the board of directors of the Export-Import Bank of the United States. After his nomination to a Republican seat on the board by President Clinton, Dan was confirmed by the US Senate in November, 1999 and served in both the Clinton and Bush administrations as one of five full-time members of the board. As a director, Dan participated in the authorization of more than \$20 billion in US export financing in sectors such as energy, transportation, telecommunications, advanced medical equipment and agriculture. He also served from 1994-1998 as a legislative aide to US Senator Arlen Specter including serving as deputy chief of staff and legislative director focusing on appropriations, transportation, environment and energy issues. University of Virginia School of Law, JD, 1990; University of Virginia, MA, 1990; Princeton University, AB, 1986.



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Sule Akyüz focuses her practice on international trade and business matters, with particular emphasis on cross-border trade, business, and government relations matters involving Turkey. Sule has a broad range of experience in matters related to customs, the Generalized System of Preferences, trade policy, and business and economic relations issues involving US companies expanding to Turkey and Turkish businesses participating in the US market. American University, Washington College of Law Master of Laws (LL.M. in International Legal Studies); Ankara University, Faculty of Law, Ankara, Turkey Bachelor of Laws (LL.B.-J.D. equivalent)



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Regan Alberda practices in the areas export controls and Foreign Corrupt Practices Act (FCPA) compliance. Regan regularly advises clients with respect to the Export Administration Regulations, International Traffic in Arms Regulations and Office of Foreign Assets Control sanctions. She has assisted clients with licenses, commodity classifications, commodity jurisdiction requests, compliance program design and implementation, audits and voluntary disclosures. Regan has also counseled clients on FCPA related compliance policies and procedures, including compliance manuals, training programs, business partner due diligence, hospitality guidelines and internal investigations. Prior to joining Arent Fox, Regan was a policy analyst with the US Department of Commerce, Bureau of Industry and Security (BIS), where she processed license applications, drafted advisory opinions, and prepared policy papers relating to various export control matters. Before joining BIS, she advised clients on export control and FCPA compliance issues in private practice. American University, Washington College of Law, JD (cum laude) 2002; American University, BA (cum laude) 1997.



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Diana's practice is focused on the US regulation of international trade and trade litigation. She counsels clients on import compliance and represents clients in trade litigation before the International Trade Commission, the Department of Commerce, Customs and Border Protection, the Office of the US Trade Representative, the Court of International Trade and the Court of Appeals for the Federal Circuit. Diana has assisted foreign governments and multinational corporations in several AD investigations and administrative reviews under both non-market economy and market economy regimes and her practice before the International Trade Commission also extends to investigations under Section 337. Her collaborative efforts with Romanian authorities and the Embassy of Romania in Washington, DC have contributed to the successful revocation of Romania's non-market economy status by the US Department of Commerce. Diana's academic training in both common and civil law is complemented by professional experiences abroad in Italy and Romania. In Italy she counseled companies in the software industry on software licensing and investment in the United States. Georgetown University Law Center, LLM, 1997; Bucharest University Law School, JD, 1996. Diana is fluent in Italian and Romanian.



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Laura Farhang practices in the area of US regulation of international trade. She has counseled and represented clients on a wide range of regulatory and litigation matters in the international context. Laura has advised multinational clients in AD and CVD investigations and reviews before the Department of Commerce, the International Trade Commission, the Court of International Trade and NAFTA panels. She also advises clients on US export controls enforced by the Department of Commerce, the Department of Treasury's Office of Foreign Assets Control and the Department of State. In addition, Laura counsels clients on customs regulations and disputes and the Foreign Corrupt Practices Act. Before working as an attorney, she worked in legislative and public affairs for the US Department of Agriculture's Animal and Plant Health Inspection Service. Laura also advised a US senator on trade and agriculture issues. Georgetown University Law Center, JD, 2000; Michigan State University, MA, 1995; University of Wisconsin, BA, 1993.



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Matt Kanna's practice focuses on international trade litigation, specifically AD and CVD matters before the Department of Commerce and the International Trade Commission. Matt has also served as counsel on disputes governed by NAFTA. In 2002, he completed a clerkship in the cabinet of Judge Antonio Mario La Pergola, at the Cour de justice des Communautés européennes (Court of Justice of the European Communities) in Luxembourg City, Luxembourg. While serving at the Cour de justice, Matt worked on numerous cases, including appeals of AD determinations imposed by the European Commission, disputes between European Union member states involving intra-EU fishing quotas, the application of the VAT Directive and the extra-territorial effects of member state bank secrecy laws under the Treaty on European Union. Matt spent a semester studying European Union law at the University of Copenhagen Faculty of Law in Copenhagen, Denmark. University of Michigan, JD and MHA, 2001; University of Utah, BS, 1995.



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Jeff Lord is an associate in the international trade group. Prior to beginning his legal career, Jeff worked for five years at America Online, finishing his time there as an executive director in the AOL Europe Business Affairs group in London; his work focused on structuring and negotiating technology licensing and network agreements for the company. Jeff has also worked in residential real estate in the Washington, DC area. Georgetown University Law Center, JD (cum laude), 2009; Georgetown University, MA, 1994; American University, BA (cum laude with University Honors), 1990



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Valentin Povarchuk is an associate in the international trade group. His practice includes Customs, export control, sanctions, and anti-boycott matters, as well as international trade litigation and World Trade Organization matters. Valentin is a member of the Customs and Export Controls Committees, and of the steering group of the International Trade Committee of the American Bar Association. On the International Trade Committee, he serves as Secretary and Year In Review editor. University of Washington School of Law, JD, 2005; Cornell University, BA, 2000. Valentin is fluent in Russian and proficient in French.



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Dave Salkeld primarily practices in the area of customs regulations and compliance. His client work covers a range of traditional customs issues, including classification, valuation, entry procedures, country of origin marking, binding rulings, protests, customs penalties and other enforcement actions, as well as assisting clients with customs audits and developing compliance programs. Dave also counsels clients on other international trade matters, including trade remedies, export controls and sanctions and the Foreign Corrupt Practices Act. Prior to joining Arent Fox, Dave was an attorney-advisor with US Customs and Border Protection's (CBP's) Office of International Trade (formerly Office of Regulations and Rulings) for five years. While at CBP, he authored various administrative rulings and decisions focusing on classification issues and country of origin marking requirements and assisted in litigation matters before the Court of International Trade. Previously, he was an analyst at the Department of Commerce's Import Administration, where he worked on antidumping and countervailing duty proceedings. George Washington University Law School, JD, 2000; George Washington University, MA (International Affairs), 2000; George Washington University, BA (International Affairs; cum laude), 1996.

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Scott Cohn has practiced law for more than 20 years in the field of regulatory compliance, with an emphasis on product safety and compliance, product labeling and advertising and regulation of imported goods. Scott's experience spans numerous industries and a variety of roles including: imported goods regulation, as enforced by the Bureau of Customs and Border Protection and other federal and state agencies; product safety and compliance, as regulated by the Consumer Product Safety Commission (CPSC); Food and Drug Administration (FDA) and other federal and state agencies; and product labeling and advertising, as regulated by the Federal Trade Commission (FTC) and other federal and state agencies. He has experience with a large number of product categories, including: apparel, footwear, luggage, electronics, toys, video games, fine art and antiques, cookware, food, sporting goods, furniture, packaging, machinery, pharmaceuticals, medical devices, cosmetics and personal care. University of Miami School of Law, JD, 1983; University of Miami School of Business Administration, BBA, 1980.



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Phil served seven distinguished terms in the United States House of Representatives, representing Western Pennsylvania's 3rd District from 1995 to 2009. During his 14 years in Congress, Phil served on the Ways and Means Committee and was the first Republican freshman appointed to the powerful tax-writing committee since George H. W. Bush in 1967. In the 110th Congress, he served as the Ranking Member on the Subcommittee of Select Revenue Measures. As a member of Congress, Phil focused on health, energy, tax and trade legislation. He served as co-chair of the Congressional Economic Leadership Institute and was the co-founder of the Congressional Real Estate Caucus. Phil introduced numerous pieces of legislation related to energy, highway policy and Medicare reimbursement as well as the repeal of the Alternative Minimum Tax. University of Pennsylvania, BA, 1979



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Dr. Robert Edwards joined Arent Fox as its in-house scientific consultant in 1990. Robert advises on the chemical, biochemical and clinical aspects of food ingredients, direct and indirect food additives, dietary supplements, and food safety in general, prepares GRAS (Generally Recognized as Safe) self-affirmations for Expert Panel review, and acts as administrator for such panels. He has also prepared Investigational New Drug applications for submission to FDA. Robert has been involved in all technical aspects of environmental law, including evaluating environmental reports on behalf of buyers, lenders and others involved in property transactions, performing environmental due diligence for domestic and international corporate mergers and acquisitions, selecting and overseeing engineering consultants, reviewing and editing draft reports and investigational data prior to submission to regulators, interpreting complex data, writing Preliminary Assessments for contaminated sites, negotiating with regulators from multiple agencies on cleanup and permitting issues, performing historical research to identify possible sources of contamination, and advising clients on the acquisition and remediation of contaminated property. He also advises on issues involving TSCA and EPCRA (SARA Title III), and on the chemical aspects of workplace safety and accidents. University of Oxford, D.Phil. (PhD) (Bio-organic chemistry), 1974; University of Oxford, MA, 1973; University of Oxford, BS. (organic chemistry), 1970; University of Oxford, BA (chemistry), 1969.

## International Transactions



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Gerard Leval has over 25 years of experience representing international clients in connection with sophisticated corporate and real estate transactions. He has assisted foreign clients with US transactions and with business endeavors in Europe, the Middle East, Asia and Latin America. Gerard's clients have included a leading French aerospace company, the government of a francophonic African nation, various international investment groups and manufacturers of assorted products. He has also represented major American entities with their activities throughout the world. Before becoming a partner at Arent Fox in 1986, Gerard was associated with law firms in Paris and Chicago, where he developed extensive international transactional expertise. University of Chicago, JD, 1975; University of Chicago, AB, 1972. Gerard is fluent in French and renders a significant portion of his legal services in that language.



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Gene Massey specializes in international energy transactions, concentrating in commercial and operational aspects of liquefied natural gas (LNG) trade. Gene has represented various parties in LNG sales and transportation agreements. He negotiated, drafted and reviewed legal documents relating to the constitution and financing of major LNG projects, including LNG-fueled electric power plants. Gene has also represented Japanese electric and gas utilities, Japanese trading companies, Indian power producers and energy companies, international oil companies, United States based participants in LNG import projects and charterers of LNG ships. He maintains a maritime-related practice at Arent Fox, representing US and foreign clients relating to pollution, pilotage, vessel safety and hazardous cargo. Gene has been actively engaged in international commercial transactions including international sales investment and joint venture transactions and also has expertise in international litigation and arbitration. Harvard Law School, JD, 1967; Fairfield University, AB, 1964.

## Government Contractor Services



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Bill Goodrich's long career with Arent Fox has encompassed the full array of government contracts work, from the pre-award stage (Teaming Agreements, bid protests) to post-performance disputes, investigations, suspension and debarment matters, audit reviews and claims. His principal interests include commercial item acquisition, government audit, defective pricing, cost allowability, Cost Accounting Standards, intellectual property rights under government contracts, "Buy-American" requirements, foreign military financing, as well as False Claims Act and qui tam litigation. Bill's practice spans multiple industries, including construction, information technology, information management, pharmaceuticals, medical equipment and supplies, security services and others. George Washington University, JD (with honors, Order of the Coif), 1975; Duke University, AB, 1969.



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Craig S. King provides legal advice and representation pertaining to all aspects of doing business with the US Government and state governments. He is head of the firm's government contractor services group. Craig serves as a director and/or outside general counsel for a number of companies. He represents many large and small government contractors (both defense and non-defense). He is also a recipient of the Department of the Navy Distinguished Civilian Service Award. The *Washington Business Journal* named Craig the 2005 "Top Washington Lawyer" for Government Contracts. Craig has prepared courses on ethics, compliance and government contracts that he has taught to many thousands of contractor employees. He maintains a Top Secret security clearance. Georgetown University Law Center, JD, 1980; Brigham Young University, BA (magna cum laude) 1977.



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Rick Webber entered the field of government contracts over 30 years ago from a litigation perspective. Since joining Arent Fox in 1980, Rick's government contracts litigation practice has been diverse, with extensive experience in claims, bid protests, construction, False Claims Act qui tam cases and Administrative Procedure Act suits seeking injunctive relief. Rick assists companies in the handling of government investigations where he interacts with agency attorneys in the government to resolve issues confronting his clients. Rick's recent experience includes the successful defense of a major information technology company in a False Claims Act qui tam action and advising a foreign-owned security contractor on strategies for participating in the Transportation Security Administration's airport screening program. University of Michigan Law School, JD, 1973; Princeton University, AB, 1970.

## White Collar Defense



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Mary's practice focuses on white collar criminal defense; internal corporate investigations; international and domestic regulatory compliance and enforcement; health care fraud and abuse; and complex commercial litigation. Mary has extensive experience defending complex white collar criminal cases, particularly in matters involving the Foreign Corrupt Practices Act, export enforcement, including the Arms Export Control Act, International Traffic in Arms Regulations, International Emergency Powers Act, Export Administration Act, and health care fraud and abuse. She also has successfully represented clients in cases involving government contract and procurement fraud, political corruption and improper political contributions. University of Southern California Gould School of Law, JD (Order of the Coif), 1988; University of California - Los Angeles, PhD, 1984 (Postdoctoral Fellowship, 1984-1985, National Institutes of Health); University of California - Los Angeles, MS, 1979; University of Kansas, BS, 1977



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Terree Bower's practice focuses on complex commercial litigation, white collar criminal defense and government enforcement. Terree has extensive experience in criminal, civil and municipal law and previously served as the United States Attorney for the Central District of California and the Chief Deputy City Attorney for Los Angeles. He brings over 30 years of experience in the areas of securities fraud and regulatory matters, banking and financial institutions, civil rights actions, political corruption and campaign contribution issues, government contracting, healthcare fraud and regulatory matters, pharmaceutical testing issues, environmental criminal and regulatory matters, false claims, customs, tax fraud, antitrust issues, insurance coverage and a variety of other complex litigation matters. University of Texas School of Law, JD (Counsel Award, Ed Gulicke Scholarship), 1979; University of Texas, Plan II Honors Program, BA with high honors (Alpha Phi Omega - Distinguished Service Key, The Dad's Association's Outstanding Male Student, Phi Beta Kappa, Friars), 1976



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Andrew D. Kaizer is a partner in the New York office, where he works in the litigation group. His practice focuses on white-collar criminal defense, securities and commodities enforcement, investigations by federal, state and private-sector regulators and law enforcement officials in the US and abroad, internal investigations, hedge fund and broker-dealer regulatory compliance, and complex commercial civil litigation, including class action and RICO matters. Andrew provides counseling and trial representation in criminal, complex commercial disputes, regulatory and corporate governance matters, to individuals, corporate board members and committees, and organizations in a variety of industries. His clients have spanned the financial services sector, including private, investment and commercial banks, investment advisors and hedge funds, investment companies, broker-dealers, and Big Four accounting firms. Harvard Law School, JD, 1983; Boston University, BA, summa cum laude, 1978



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Steve Kimelman's international white collar criminal defense practice focuses on the representation of business entities, professionals, business owners and corporate executives charged with or under investigation relating to United States export control and embargo violations, Customs & Border Protection import violations, Foreign Corrupt Practice Act violations, government contract fraud, Securities and Exchange Commission violations, Federal Trade Commission violations, Internal Revenue Service violations, health care fraud and abuse, antitrust violations, Federal Drug Administration violations and other similar business crimes. Steve served four years as an assistant US attorney in the Eastern Division of New York where he held the positions of deputy chief of the criminal division and chief of the frauds section. Rutgers Law School, JD, 1972; Rutgers College, BA, 1968.



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Mark Radke is a partner in the litigation group. His practice focuses on defending corporations and individuals in SEC Enforcement proceedings and counsels on compliance and corporate governance issues. Mark was formerly Chief of Staff at the SEC and participated in the Sarbanes-Oxley Rulemaking. Mark counsels public companies on SOX and other complex securities law and other regulatory issues. Prior to joining Arent Fox, Mark was a partner in the litigation department of a national law firm located in Washington, DC. Previously, he was also an attorney in the U.S. Securities and Exchange Commission's Division of Enforcement. Additionally, Mark teaches the securities enforcement class at Georgetown University Law Center. Georgetown University Law Center, LLM, 1984; University of Baltimore School of Law, JD, 1982; University of Washington, BA, 1979



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Peter Unger is a partner in the litigation group. He concentrates his practice on defending clients in governmental investigations, including actions before the SEC, DOJ, Congress, FINRA (former NASD/NYSE) and state securities regulators. He also conducts and defends internal investigations and independent reviews, defends securities litigation and advises on compliance, crisis management and corporate governance. In addition, Peter defends FCPA investigations, provides FCPA compliance advice and conducts FCPA due diligence of potential agents or business partners worldwide. Georgetown University Law Center, LLM (Securities Regulation), 1987; University of Cincinnati College of Law, JD, 1983; Miami University, BA 1980

## Intellectual Property



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Ralph Mittelberger's practice focuses on international adversarial intellectual property and unfair competition litigation. He represents domestic and foreign clients in ITC and court litigation involving patents, other intellectual property rights and unfair methods of competition. Ralph has participated in numerous Section 337 cases. His technology litigation includes pharmaceuticals, medical devices, semiconductors, biotechnology, chemistry and electronics. He is a former chief of the Patent Branch, US International Trade Commission's Office of Unfair Import Investigations. Ralph is a registered patent attorney, earning his engineering degrees from the Massachusetts Institute of Technology. He has chaired the American Intellectual Property Law Association's ITC and Antitrust Committees. Ralph's articles have appeared in the United States and Asia. He has delivered speeches before US governmental and professional groups, and international groups in Europe, Japan, China, and Taiwan. Georgetown Law School, JD, 1975; Massachusetts Institute of Technology, MS, 1970 and BA, 1968.