



## Eleanor D. Zappone

PARTNER

Eleanor advises clients in general real estate and finance matters.



### Industries

Hospitality  
Real Estate

### Practices

### Education

American University, Washington College of Law JD  
1998

The George Washington University MBA, 1991  
University of Maryland BS, 1986

### Offices

Washington, DC

### Phone

202.857.6273

### Email

eleanor.zappone@arentfox.com

### Client Work

Eleanor assists clients in the purchase, sale, and financing of commercial properties, including hotels, office buildings, shopping centers, and multifamily residential properties. She is experienced in representing borrowers in construction loans, securitized loans, and mezzanine loans, and has represented landlords and tenants in office lease matters, including representing clients in leases with the District of Columbia. Eleanor has also represented clients on easements, licenses, and crane swing agreements.

### Recent Transactions

During the past 12 months, Eleanor represented Buccini/Pollin Group in connection with senior and mezzanine financings totaling over \$229 million.

Most recently, Eleanor represented Goldman Sachs in connection with the sales of two mixed-use multifamily residential properties valued at over \$196 million.

### Previous Work

Before joining Arent Fox, Eleanor was Vice President of Asset Management for the National Corporation for Housing Partnerships, where she negotiated debt restructuring for troubled assets and structured and closed sale transactions for multifamily housing properties.

## Professional Activities

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Eleanor is a member of Commercial Real Estate Women (CREW).

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## Bar Admissions

District of Columbia

Maryland