



## Jo-Ann Marchica

PARTNER

Jo-Ann is a Partner in the Health Care Group, where she specializes in managing the regulatory aspects of health care transactions and providing regulatory and compliance counseling to health care providers and other industry stakeholders.



### Industries

Health Care  
Long Term Care & Senior Living

### Education

Fordham University School of Law JD, 2000  
Fordham University MBA, with honors, 2000  
Hofstra University BA, 1995

### Offices

Washington, DC

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Jo-Ann concentrates her practice in the area of health care law, with particular emphasis on transactional, regulatory, and compliance counseling for a variety of health care providers, private equity investors, and lenders.

### Client Work

Jo-Ann represents all types of health care providers, including long-term care and senior living owners and operators, post-acute care providers, home health agencies, hospices, and other types of service providers such as physician practices, diagnostic clinics, durable medical equipment suppliers, pharmacies, and therapy companies.

She advises clients on a variety of regulatory matters involving complex multistate health care transactions, such as deal structuring in compliance with federal and state health care laws and regulations, conducting corporate and regulatory due diligence, advising on licensure, certificate of need, and Medicare and Medicaid certification matters, and negotiating purchase agreements, operations transfer agreements, management agreements, and loan agreements. Jo-Ann also regularly counsels clients on the development and operation of health care and senior housing facilities and other business lines.

Jo-Ann's practice also includes general regulatory and compliance counseling related to day-to-day health care business issues, such as fraud and abuse compliance, false claims counseling, federal and state privacy laws, internal corporate governance, health care contracting, and federal and state government program reimbursement matters. She also has extensive experience in the development and implementation of corporate compliance programs.

### Previous Work

Jo-Ann previously served as in-house counsel to a large New York-based healthcare system comprised of a general acute-care hospital, nursing homes, inpatient and home-based hospice

providers, a home health agency, a mental and behavioral health facility, and numerous ambulatory care sites.

## Professional Activities

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Jo-Ann is an active member of the American Health Lawyers Association and has been a member of the New York State Bar Association and the DC Bar Association.

## Publications, Presentations & Recognitions

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Jo-Ann has served as co-chair of the Health Law Section of the Privacy Initiative Task Force of the New York State Bar Association. Jo-Ann is a contributing author to *Compliance Issues in Gastroenterology*, and has authored numerous articles relating to health care compliance issues for long-term care industry publications.

## Bar Admissions

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District of Columbia

New York