



## Norman F. Lent III

COUNSEL

Norman is counsel in Arent Fox's Government Relations practice.



### Industries

Life Sciences

### Practices

Communications & Technology  
Complex Litigation  
Government Relations

### Education

William & Mary Law School JD, Editor,  
Law Review, 1987  
University of Virginia BA, History, 1982

### Offices

Washington, DC

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Norman's practice focuses on (1) energy and environment, (2) communications, technology, and mobile, and (3) health, plus related tax issues.

### Client Work

In the energy and environment sector, Norm has represented several power sector and oil and gas clients. During the current 116th Congress (2019-2020), Norm has been advocating clean energy incentives in pending environmental and tax legislation. During the 115th Congress (2017-2018), he worked to ensure the protection of clean energy incentives and the inclusion of interest deduction, pass-through entity, and other provisions important to energy clients in the landmark Tax Cuts and Jobs Act of 2017. During the 114th Congress (2015-2016) and 113th Congress (2013-2014), Norm worked to ensure the inclusion of bonus depreciation, clean energy incentives, and the delay of the "Cadillac Tax" under the Affordable Care Act in the omnibus tax and spending package approved by Congress and the President in December 2015 (PL 114-113). In the 112th Congress (2011-2012), Norm helped shepherd the New York City Natural Gas Supply Enhancement Act (PL 112-197) through Congress and to President Obama for signature. This bipartisan legislation authorized the Secretary of Interior to allow the construction and operation of natural gas pipeline facilities in the National Park Service's Gateway National Recreation Area that today bring additional reliable, clean, domestic, and economical natural gas to millions of New Yorkers. During the 111th Congress (2009-2010), Norm helped organize an ad hoc coalition of power sector companies to ensure a sufficient allocation of allowances in the cap-and-trade legislation that passed the House and was considered in the Senate. Norm also was active in efforts to ensure fair treatment of energy companies using derivatives subject to CFTC regulations implementing Dodd-Frank.

In the communications, technology, and mobile sector, Norm has been engaged on 5G wireless technology, Internet of Things, spectrum auction, and cybersecurity policy issues and has been active in tax, trade, intellectual property, and immigration issues affecting the sector.

In the health sector, Norm has been engaged on opioid/abuse deterrent technologies and on issues affecting the biotechnology sector.

## Previous Work

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After graduating from college, Norm began his Washington career as a legislative assistant to the Honorable Connie Mack (R-FL). After graduating from law school, Norm was an associate attorney at a mid-size Washington law firm, where he represented health care, maritime transportation, and energy clients before Congress and federal agencies. Later, Norm was a principal at a government relations firm, where he focused on energy, environment, communications, and technology issues, most notably the Energy Policy Act of 2005 and its natural gas pipeline siting and natural gas distribution system tax depreciation provisions.

Most recently, Norm was a counsel at a mid-sized Washington law firm respected for its communications law and policy expertise and was an executive vice president at the firm's government relations subsidiary with a focus on energy, environment, communications, technology, and tax policy issues.

## Publications, Presentations & Recognitions

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Co-author, "Legislating Managed Care," in *National Law Journal*, April, 1997.

## Life Beyond the Law

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Norm grew up in East Rockaway, New York and Cape Coral, Florida. Norm, his wife Susan, his daughter Mollye, and his son Ryan live in Alexandria, Virginia, where he is a member of the Fathers' Committee of St. Stephen's and St. Agnes School.

Norm and his family enjoy sailing vintage Flying Scotts and Sunfishes on the Potomac River south of Alexandria's historic Old Town and vacationing in Delray Beach, Florida.

## Bar Admissions

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District of Columbia