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# DAVID LENNHOFF

MAI, CRE, FRICS

Director

Altus Group State & Local Tax US

## Professional Qualifications and Memberships

Appraisal Institute

Royal Institute of Chartered Surveyors

Real Estate Counseling Group of America

National Association of Realtors

Counselors of Real Estate

Institute for Property Taxation

Lambda Alpha International

## EXPERIENCE

David C. Lennhoff is a Director with Altus Group US. David has been appraising for 40 years, and has had considerable experience with hotel valuations in the District of Columbia. Assignments downtown have included the Four Seasons, the JW Marriott, the Willard, the Park Hyatt, the Embassy Suites, the Renaissance, the Melrose, the Omni Shoreham, the Washington Hilton, the Capitol Skyline-Best Western, and the Mayflower.

David authored and teaches the Appraisal Institute seminar, Small Hotel/Motel Valuation, and was the lead developer on the Institute course on allocating the assets of a going concern. He has authored numerous published articles on hotel valuation methodology and theory and served as editor for two Appraisal Institute books on business enterprise value.

David has been a hotel valuation expert witness in numerous hotel mediations, hearings, and court cases.

## EDUCATION

University of Kentucky; Bachelors of Arts

## CONTACT

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