



Arent Fox Government Relations

Energy Policy

A Record of
Success

Smart in your world®
Arent Fox



Advocacy Power. When and Where You Need It.

Two former U.S. Senators... A former member
of the U.S. House of Representatives...
Expert lobbying teams... Proven success...
More than 350 smart legal minds to draw from...

This is Arent Fox Government Relations.

Part of one of the most respected law firms
in Washington, DC, we're a bipartisan
team of attorneys and policy professionals
with deep experience at the highest
levels of politics and government.

Actively involved in energy policy for a wide
range of clients, our team has the skills and
understanding to help you get results.



What We've Accomplished. With Intelligence, Resourcefulness and Ingenuity.

If you want to advocate for change, defend rights and privileges, affect regulatory and tax issues, or expand your business – domestically or internationally – we're your energy partner.

Successes.

- **Clean Energy Solutions** Enlisting support of state and local regulatory bodies for a leading provider of transmission for the renewable energy industry.
- **Fuel Efficiency and Alternative Fuel Vehicles** Working with a major publicly traded automotive supplier on a conditional loan commitment from the U.S. Department of Energy to develop vehicle components.
- **Tax Incentives for Wind Energy** Helping a company stimulate additional production of wind power through tax legislation – ultimately enacted in the American Recovery and Reinvestment Act of 2009.
- **Defeating Onerous Restrictions** Obtaining a deferral of substantial and accelerated licensing restrictions from the Federal Communications Commission for an international coalition of mining companies, saving them millions.
- **Solar Power Credits** Ensuring existing contracts for a group of retail energy providers are grandfathered into legislation, so that there is no need to negotiate contracts all over again.
- **Cap & Trade Policy** Formulating positions and provisions on emissions controls and engine efficiency and providing analysis for ongoing initiatives – from former experts on Capitol Hill.
- **Inquiries and Investigations** Successfully representing individuals, corporations, and trade associations before committees, including the U.S. House Energy and Commerce Committee.
- **Public and Media Awareness** Participating in town hall meetings and other forums on issues like Marcellus Shale that get citizens non-partisan answers and sound science so they can make up their own minds about energy, environmental and economic issues in their communities.
- **Energy Company Financial Acumen** Assisting U.S. energy companies with increasing export sales as well as helping companies with financing of energy projects.

For more advocacy and public policy accomplishments, visit arentfox.com/practices/govrelations



You're Eyeing the Future. So is Arent Fox.

Experience and accomplishments clearly demonstrate our high level of expertise in government relations, but what issues will drive your business in the future? What are your legislative priorities?

- ▶ Most of the natural gas and oil shale is located on public lands across the western U.S., and leasing of these lands must strike a careful balance between drilling efficiency and environmental awareness.
- ▶ Surface and groundwater rights, clean water policy and regulations, and wetlands and waterway issues become ever more important as populations grow and demand rises.
- ▶ Energy tax policies, credits and incentives can make or break a company or consortium. You'll need to define your position and refine your pitch.
- ▶ NIMBY issues – Not In My Backyard – are ever more a hot button in energy development. Siting of plants, transmission facilities, and hydraulic fracturing will become more arduous and complex.
- ▶ Whether solar, wind, geothermal, nuclear or biofuels, clean energy technology and alternative fuel businesses and organizations face increasingly complex industry, financial and regulatory environments.
- ▶ Taxing or not taxing energy extraction, production and use will emerge as renewables and alternative fuels become more important.
- ▶ Federal support for projects and programs is often critical, and for that you need smart, well-connected partners in Washington, DC.



Robert Bennett
Arent Fox Senior
Policy Advisor

Former U.S. Senator and senior member of the Energy and Natural Resources Committee and Appropriations Committee; Chairman of the Joint Economic Committee; member of the Republican leadership team.

“Over my three terms in the Senate, all parts of energy were of interest to me and I have a deep understanding and many contacts in all these industries. This is where a lot of the action will be in coming decade.”



Byron Dorgan
Arent Fox Senior
Policy Advisor

Former Democratic U.S. Senator and Congressman; senior member on Appropriations, Energy and Commerce committees; Chairman of Energy and Water and Aviation subcommittees; former member of the House Ways and Means Committee; 14 years in Senate Democratic Leadership.

“You can look forward to strategic guidance from two of the leading energy experts from the U.S. Senate. We offer substantial knowledge of production, conservation, and efficiency, and a solid grasp of every perspective of politics and policy.”



Philip English
Arent Fox Senior
Government
Relations Advisor

Former Republican Congressman; member of the Ways and Means Committee and Ranking Member of the Select Revenue Subcommittee; member of the Joint Economic Committee; Co-Chair of the Congressional Economic Leadership Institute.

“With Arent Fox, you’re bringing on board an affordable and transparent partner that’s every bit as entrepreneurial as you. We offer strength, vision, creativity and predictability that are unusual in the business.”



Complex Problems. In Challenging Environments. Working for You.

Energy is just one area in which Arent Fox provides smart advocacy solutions, strategic guidance and counsel.

Our Government Relations Practice Group is a bipartisan team of policy professionals and attorneys with extraordinary experience in Republican and Democratic politics and government service. Dynamic and diversified, we provide critical knowledge, judgment and experience for tax issues, health care matters, environmental questions and more.

We draft legislation and work with Congress to leverage regulatory action. Among our capabilities, we build and maintain coalitions, grassroots efforts and constituent support. We provide business consulting and advise our clients on how to obtain favorable public policy results. While solving existing issues as your partner, we anticipate and prevent others. Our Political Law attorneys advise on campaign finance, corporate PAC, lobbying disclosure, and Congressional ethics issues to ensure that our clients are acting appropriately while undertaking public policy initiatives.

Strategic advice and services come from former U.S. Senators, a member of the U.S. Congress, a former member of the Board of Directors of the Export-Import Bank of the United States, a former ambassador, senior Hill insiders, and recognized experts in more than 30 practice groups.

Collaboration. Knowledge. Experience.

Arent Fox energy clients also leverage our firm's knowledge and experience in other practice areas: Corporate, Intellectual Property, International Trade, Litigation, OSHA, and Real Estate.

Corporate

▶ **LNG Projects and Development**

Advising national and international power companies on LNG procurement, preparing LNG sales contracts, working with a consortium of suppliers in extending sales contracts, and ship construction and tanker financing.

Intellectual Property

▶ **Intellectual Property Protection**

Successfully defending energy company patents and trademarks and advising energy companies and organizations on intellectual property issues.

Litigation

▶ **Electricity Sector Issues**

Representing a municipal utility in FERC proceedings, supporting clients with their power production projects, and counseling clients during industry restructuring and with rate increases.

Arent Fox Delivers. Responsiveness and Results.

Arent Fox LLP is a full service government relations and law firm assisting clients with a wide range of matters. Strategically located in Washington, DC for more than 65 years, with offices in New York and Los Angeles, our teams work seamlessly to handle lobbying and legal concerns affecting your business.

The firm represents a wide range of clients in local municipalities, state government, on Capitol Hill and in the executive branch, as well as internationally. Clients include *Fortune 500* companies, government agencies, trade associations, small businesses of all kinds, foreign governments and other entities.

We're proud of the work we do for every client and of our reputation for understanding their business, their industry, and their world.

Arent Fox. Smart in Your World.

How Can We Help You Accomplish Your Goals?

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