

A F S T ★ R S

Today's promise, tomorrow's stars.

Core Curriculum Catalog for Lawyers

Smart in your world®

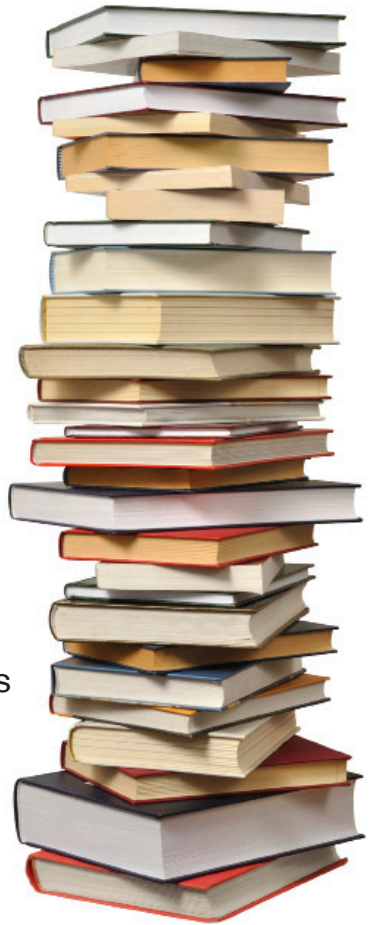
Arent Fox

Washington, DC / New York / Los Angeles / www.arentfox.com

Star Power. Not Just Reserved for Celebrities.

Schooling never really stops.

Arent Fox knows that to become successful, lawyers must develop expertise in a broad range of skills. At every level, lawyers are offered a variety of opportunities for training, mentoring, evaluation and advancement. We provide supportive resources such as core skill and practice-based skill guidelines for associates to use as roadmaps in driving their careers. Our core curriculum is designed to support mastery of these skills, which reflect the firm's expectations and strategic business goals.



**Here is the Stars
Core Curriculum** [▶](#)

Good Groundwork. Better Ideas. Best Practices.

Business Development	Core Skills	Ethics and Professionalism	Law Practice Management
Finding and Perfecting your Best Networking Style	Writing Seminars From the Experts: Bryan Garner, Ross Guberman, and Others	Today's Ethical Challenges: <ul style="list-style-type: none">› Tackling the Perils of New Technology› Contradictory Ethical Duties	Back to Basics 101 Series: <ul style="list-style-type: none">› Recording Time› Law Firm Economics› Managing Your Paper› Working with Paralegals
Secrets of Success: Partners Speak on Business Development	Mastering the Art of Oral Communication	Identifying Conflicts and Negotiating Waivers	Navigating the Murky Waters of Intake and Billing
What Clients Want: Tips on How to Get (and Keep) Your Clients	Increasing your Research Efficiency	ALAS and PLI Ethics Series	MBA in a Day: Financial Savvy for Lawyers
Crafting a Realistic Business Plan	Negotiation Tricks	Withdrawing from Client Representation	Recruitment Skills: Identifying the Right Candidate and Closing the Deal
Deconstructing a Pitch for Business: Uncovering Issues and Offering Solutions	Using Technology to Enhance your Presentations	Risk Management for Lawyers	Strategies for Taking Charge of Your Career: Development and Advancement
	Management Essentials: Mastering Delegation and Feedback		Delivering Honest and Constructive Performance Evaluations



Curriculum Questions? Just Ask.

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